

# GMP Energy Storage



Thetford Energy Committee March 28, 2023

Craig Ferreira Innovation Development

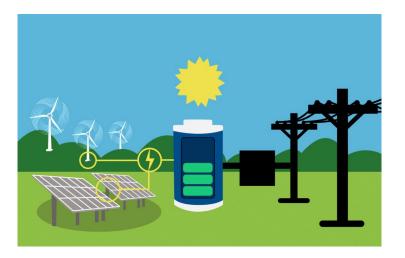
## TOPICS

- Why Energy Storage?
- GMP Energy Storage Programs
- Powerwall Performance
- Peak Shaving 101
- Bring Your Own Device
- Energy Storage System (ESS) Program
- Powerwall Configuration
- Batteries in Action



# WHY ENERGY STORAGE?

- Improve Reliability and Resiliency
- Peace of mind
- Reduces overall costs for all customers
- Avoids utilizing dirty and costly peaker plants





# GMP ENERGY STORAGE PROGRAMS

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#### **Bring Your Own Device**

Save money, cut carbon and improve reliability, while helping all GMP customers!



#### **Tesla Powerwall**

Reliable and safe electric battery storage.

## **Green Mountain Power**

# **POWERWALL BACKUP PERFORMANCE**

#### March 2023 Nor'easter

- 823 Powerwall Customers
- 3,606 Total Hours of Backup
- Average backup duration: 4 hours
- Average 94% of outage backed up



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Backup Energy Provided by Batteries

## **Green Mountain Power**

# POWERWALL BACKUP PERFORMANCE

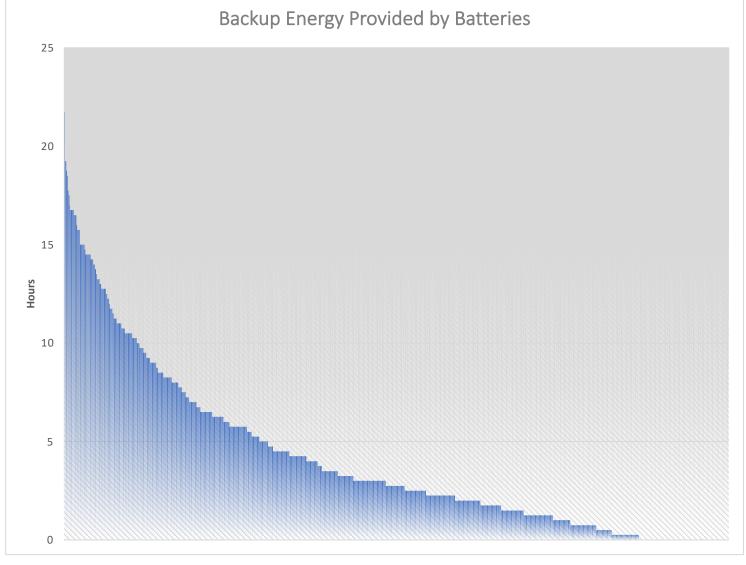
December Storms (December 14-29)

- 1549 Powerwall Customers
- 6,300 Total Hours of Backup
- Average backup duration: 4 hours
- Nearly ALL outages fully backed up by batteries

#### **Thetford**

- 28 customers
- Average outage & Backup duration: 5 Hours
  - 135 hours combined
- All but one customer fully backed up

\*One system appeared to have an issue and did not kick on



### **Green Mountain Power**



## PEAK SHAVING: GENERATE SAVINGS FOR ALL CUSTOMERS

# **BRING YOUR OWN DEVICE**

- Customer Ownership
- \$850 per kW enrolled into GMP management
- \$100 per kW adder for installations in a constrained area of GMP Grid



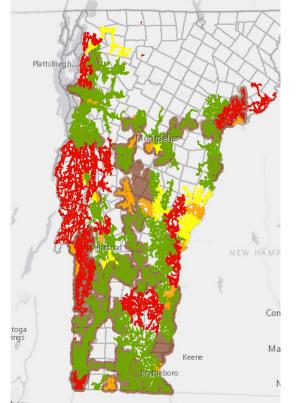
#### Step 1

Let's sign you up

Signing up for Green Mountain Power's demand management program will help you save energy and money without disrupting your lifestyle. Once your eligibility is confirmed, you can take full advantage of program benefits.

What is your first name? \*

#### https://gmp.virtualpeaker.io/#/signup/BYOD



**Eligible Devices** 









## ŶTESLA

https://greenmountainpower.com/rebates-programs/home-energy-storage/bring-your-own-device/

# ENERGY STORAGE TARIFF



- Two Powerwalls/Whole-home Backup
- \$55/month for 10 years or \$5500 up front
- 27kWh/10kW per system
- GMP Ownership

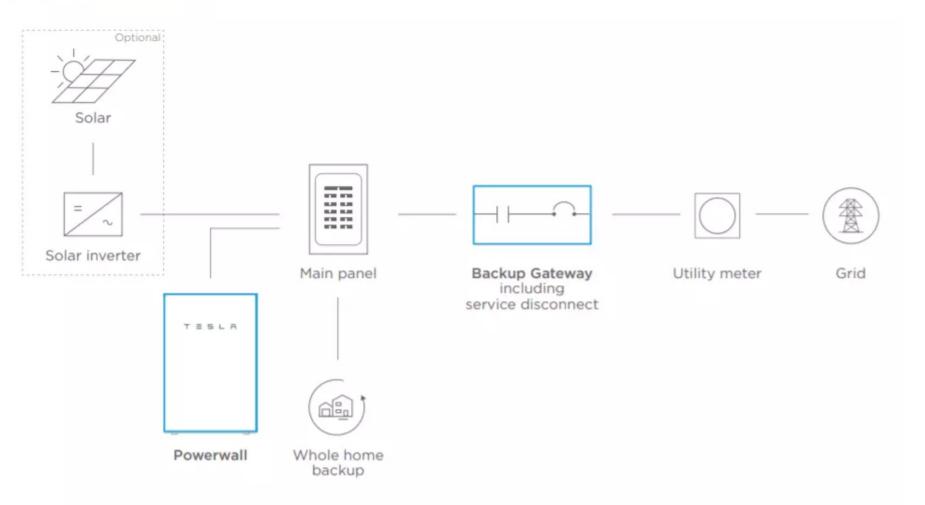
**Current Enrollment** 

2500 Customers 4300 Powerwalls 22MW

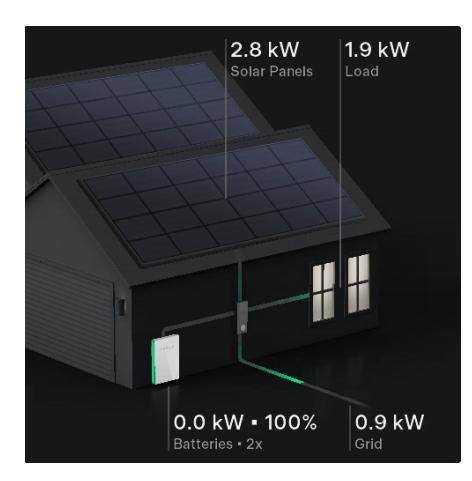
https://greenmountainpower.com/rebates-programs/home-energy-storage/powerwall/

# SOLAR + STORAGE

#### WHOLE HOME BACKUP



# **BATTERIES IN ACTION**









Questions? craig.ferreira@greenmountainpower.com