

IREC – EEI PROJECT OVERVIEW

Geoff Martin –
Intermunicipal
Regional Energy
Coordinator



IREC ESPC PROCESS

- Energy Services Performance Contracting is a comprehensive approach to improving Town facilities.
- ESCOs typically work with larger institutions (schools, cities, large businesses), but IREC collaboration provided access to their services
- Issued Request for Qualifications in November 2020
- The IREC Steering Committee and I reviewed the 2 proposals and selected EEI for the following reasons:
 - Smaller, local company
 - No-cost audits/no exit fee for audits
 - Focus on electrification, not just “low-hanging fruit”
 - Not affiliated with any manufacturer – able to use best products/no proprietary products
- Tonight’s presentation is the initial stage of project development